

# DOWN

## Chamber of Commerce

### SPOTLIGHT MEMBER OF THE MONTH

Midway Co-op Elevator here in friendly Downs, KS is a fully operational grain elevator serving many of our local farmers and community members. We strive to meet the needs of all our customers. We accomplish this by putting the customer first, listening to their questions and concerns, and by being available at all hours of the day. We offer many services including our grain elevator, feed sales, seed sales, chemical and fertilizer sales.

We also offer general merchandise, as well as running a liquid sprayer and a dry spreader.

Rob Allen is the location manager and has been with Midway for a total of 30 years! He began as a spray operator at the Bellaire Elevator, and moved up to the Downs Manager in 2006. He loves visiting with his customers and is known for always having a smile on his face, and usually a joke or two to make you smile as well.

Marisa Winder has been the bookkeeper at the Midway Co-op Downs location for 10 years and enjoys her customers also. She has fun getting to know the farmers she works with day to day and loves the harvest seasons.

Allen Otte has been with Co-op for 21 years and is the full-time spray operator. Allen is a very knowledgeable and efficient employee who works very long hours that are greatly appreciated.

K.C. Winder is Midway's dry spreader operator and helps as an elevator hand when he is not spreading fertilizer. He has been at the Downs elevator for 8 years.

K.C. enjoys visiting with his customers and is always willing to go the extra mile when help is needed.

At Midway Co-op in Downs, our main goal is to provide exceptional service to all our customers, whom we also consider our friends. We enjoy getting to know them, and pride on being available whenever we are needed. We also have eleven other company locations in the surrounding areas, including grain elevators, a feed mill and service stations. Our company mission statement is: To serve our communities with a financially sound, professionally managed cooperative offering quality products and services at competitive prices.

**Midway Co-op, Inc.**  
614 Railroad, Downs • 785-454-3411

